

## Would You Like to Contribute or Be Featured in Your NEWSLETTER?

Do let us know if you have an announcement, a special offer or an article you'd like to share with your fellow Members.

Perhaps you have recently won an award or can offer some advice - or maybe you'd like to 'Spotlight' your business - we'd love to hear from you!

PLEASE SEND YOUR CONTRIBUTIONS TO

[info@leatherheadchamber.co.uk](mailto:info@leatherheadchamber.co.uk)

Leatherhead-based communication and ICT specialist Class Telecommunications celebrates success and growth with a New Name & New Look



We've had a make-over and will trade as Class Networks from 1st May, 2015 - reflecting our growth and transition into a managed service provider, able to design, install and support the full range of ICT services.

Class Networks was originally set up in 1989 by Leatherhead resident John Holton, and has grown into a company of 30 able to offer a complete range of voice and data solutions to local and national charities and businesses.

Julian Miller, Chief Executive Officer at Class comments, "Our new name reflects our gradual evolution from a supplier of telecoms to that of a company with the technical expertise and customer support able to provide the complete range of voice, data and connectivity services to transform how an organisation works. We are very excited about this next phase in our growth".

Class Networks will celebrate its new name on Friday 1st May with a staff BBQ and games, and all money raised on the day will be donated to a charity of our choice.

### NEW WEBSITE

Check us out at

[www.classnetworks.com](http://www.classnetworks.com)

### About Class Networks

Established in 1989, Class provide voice & data network solutions to organisations across the UK. As communication & ICT specialists, Class design and deliver solutions organisations can trust to help increase productivity and reduce operating costs.

Class has over 1,000 customers across the commercial and voluntary sectors and is the only trusted communications supplier to the national Councils of Voluntary Organisations in England, Scotland and Wales.

Class Networks employs 30 people and is based in Leatherhead, Surrey.

### CONTACT US

Andrea Hodson  
Marketing Manager  
Class Networks

[andrea.hodson@classnetworks.com](mailto:andrea.hodson@classnetworks.com)

T: 0330 800 8811



## The Leadership Gap

By Nick Howes of LMI UK (Leadership Management UK)

"Personal Leadership is the most important element of institutional transformation" Lou Gerstner (former CEO, IBM)



(Nick Howes, Director, LMI UK)

There are a couple of things we know for sure when it comes to leadership - things we have learned through being involved with and observing businesses, sports teams, political parties and schools, among others.

- 1) Leadership is a big deal.** John Maxwell sums it up when he says, "Everything stands or falls on the quality of leadership".
- 2) Leadership is more than holding a title or position.** It's about the qualities someone brings to the table, whatever formal role they may or may not possess.

Yet many organisations acknowledge the presence of a fairly serious leadership gap. For example:

- only 15% of companies have sufficient talent for succession in key leadership roles (HBR);
- and just 19% of execs are satisfied with the current leadership development in their organisations (DDI).

Whether the organisation you work in employs one person, ten people or tens of thousands of people, leadership is a BIG issue, and it's one that every single person can make a positive contribution to by developing the leadership qualities which help individuals, teams and organisations to thrive.

Is it easy to develop an abundance of quality leaders? No, otherwise there would be no leadership gap!

Is it possible? Yes, of course!

Commitment to invest in your own and your team's long-term personal leadership development is the answer. It's life-changing for the individual and transforming for the company. It may be a small step like getting a great audio book for your next car journey, or a big step like the LMI Personal Leadership programme: but commit yourself and, most importantly, those you lead, to consistent leadership development and reap the long-term rewards!

Please get in touch if you'd like to learn more about the LMI Personal Leadership Programme - I'll be delighted to hear from you.

Best wishes,

Nick Howes

Director

LMI UK (Leadership Management UK)

Downsview

Leatherhead Road

Bookham

Surrey KT23 4RQ

0800 116 4749 | 07941 724 786

[n.howes@lmi-uk.com](mailto:n.howes@lmi-uk.com)

[www.lmi-uk.com](http://www.lmi-uk.com)